



## KIOGE 2008 POST SHOW REPORT

The stability and predictability of the country's oil and gas sector have become one of the most important components of the development thereof and the unflagging interest therein on behalf of foreign investors. One of the testimonies to the fact was the **16<sup>th</sup> Kazakhstan International Oil & Gas Exhibition and Conference KIOGE 2008** that took place in Almaty on 7-10 October 2008. The exhibition was attended by over 500 exhibiting companies from 30 countries and the conference – by 1,285 delegates.

The industry's achievements are most vividly illustrated by figures. Thus, during seven months of the year 2008, oil and gas condensate production in Kazakhstan reached 41.1 million tons, exceeding the previous year's level by 5.6 percent. 20 billion m<sup>3</sup> of gas were produced, including 11.4 billion m<sup>3</sup> of natural gas and 8.6 billion m<sup>3</sup> of associated gas, more than 7.2 million tons of oil were supplied to the domestic market and processed by Kazakhstan's oil refineries, the growth making 6.4 percent. The future oil production in Kazakhstan is forecasted to reach 80 million tons in 2010, about 100 million tons in 2015, and 160 million tons in 2020. Gas output is expected to make 42.6 billion m<sup>3</sup> in 2010, 61.5 billion m<sup>3</sup> in 2015, and 80.1 billion m<sup>3</sup> in 2020.

At present, Kazakhstan is among the world's twenty largest oil producing countries with good prospects, however, for the rise owing, among other factors, to additional foreign investments into the industry. These prospects are confirmed by the words of the Prime Minister of the Republic of Kazakhstan, who emphasises that "our principled position is to ensure stability of contracts and a predictable, consistent environment for international partners working in our country". The similar principles adhered to by the organisers – reliability and professionalism – have made KIOGE a recognised exhibition not only in the Central Asian region but also on a global scale. Geographical expansion, an increasingly growing number of exhibitors, qualitative improvement of the event's infrastructure and business programme have been illustrative trends of the exhibition during 16 years since its inception.

The organisers of KIOGE – Iteca, an exhibition company of Kazakhstan, and ITE, a UK-based international group of exhibition companies, together with partners from Russia, Germany, Turkey, China, and other countries – provided all pavilions of the Atakent Exhibition Centre for 500 companies allowing them to demonstrate the latest achievements, share experience, and agree on co-operation.

Since the time it was launched, KIOGE has been held under the auspices and with the annual involvement of the Ministry of Energy and Mineral Resources of Kazakhstan and KazMunaiGas National Company JSC. Official support for the event is provided by the Almaty City Akimat, Chamber of Commerce and Industry of Kazakhstan, and Diplomatic Missions of the participating countries. This year, for the first time ever, the Chamber of Commerce and Industry of the Russian Federation did not only include the exhibition in the calendar of supported events but also actively informed companies in all regions across Russia about opportunities provided by KIOGE. Russia's participation is again sizeable accounting for about 25% of the exposition.

Canada, China, France, Germany, Italy, the Netherlands, Norway, Poland, Turkey, and the United Kingdom participated with collective national stands. In all, representatives of 30 countries demonstrated their achievements at the exhibition.

The 2008 exhibitors include such well-known concerns and companies: KazMunaiGas National Company JSC together with its subsidiaries, ABS, Agip KCO, Baker Hughes, BG Kazakhstan, Cameroon, Chadbourne & Parke, Chevron, China National Petroleum Corporation, ConocoPhillips, Cross Caspian, DHL International Kazakhstan, Emerson, ExxonMobil, General Motors, GazProm, Gaz de France, Hydratignt, Invensys, Karachaganak Petroleum Operating B.V., KazPetroMash, LUKOIL, McDermott Caspian Contractors, Mol Hungarian Oil & Gas Company Plc, National Oilwell Varco, PKN Orlen S.A., Polish Oil & Gas Company, Repsol Kazakhstan, Schlumberger, Shell, StatoilHydro, Tenaris, TengizChevroil, Tethys Petroleum, TOTAL, Weatherford, Siemens, Worley Parsons.

The KIOGE 2008 Conference was opened by Sauat Mynbayev, Minister of Energy and Mineral Resources of Kazakhstan. Reports were made by Lyazzat Kiinov, Vice Minister, Ministry of Energy and Mineral Resources of Kazakhstan; Kaigeldy Kabyldin, President of KazMunaiGas National Company; Sir Andrew Wood, Adviser to ITE Group; Ambassador Steven R. Mann, US Department of State; Vadim Gustov, Chairman of the Committee for CIS Affaires, Council of Federation of the Federal Assembly of the Russian Federation; Craig Jones, Director of Energy, UK Department of Trade and Industry; Lord Provost, Mayor of Aberdeen; as well as senior representatives of a variety of international organisations and companies, including Chevron; Agip KCO; BG Kazakhstan; GazProm; Baker Hughes; StatoilHydro; Schlumberger, etc. The conference listened to about fifty reports on various aspects of the oil and gas industry. The conference had been preceded by a workshop held by Denton Wilde Sapte and PricewaterhouseCoopers, which discussed the issues of interest for companies both operating in the oil and gas industry of Kazakhstan and those willing to enter the market.

The KIOGE Exhibition and Conference incorporated a number of informal events. Night receptions were staged by Agip KCO, BG Kazakhstan, Baker Hughes, Karachaganak Petroleum Operating, TOTAL E&P Kazakhstan, KazMunaiGas Exploration & Production. The informal events also included the annual bowling championship among exhibitors held in the COSMO Bowling Centre.

## **KIOGE 2008 SPONSORS:**

**General Sponsor:** Chevron

**Gold Sponsors:** AGIP KCO; Baker Hughes; BG Kazakhstan; Karachaganak Petroleum Operating B.V.; KazMunaiGas Exploration & Production JSC

**Silver Sponsors:** Bracewell & Giuliani, Integra, PricewaterhouseCoopers, Schlumberger, Total E&P Kazakhstan

**Bronze Sponsors:** Alcatel Lucent; AON; Argosy Technologies; Baker & McKenzie; Chadbourne & Parke; ConocoPhillips; Corpus Group; Cross Caspian Oil & Gas Logistics LLC; Denton Wilde Sapte; Dewey & LeBoeuf; DHL International Kazakhstan; Dupont; Ernst & Young; Fircroft; Fluor; FMC Technologies; HMS Group; Lloyds Register; McDermott Caspian Contractors; Meridian Petroleum; Michael Wilson & Partners; Negus Expo; Red Mountain Energy; Repsol Exploracion Kazakhstan, SA; Salans; StatoilHydro; Steklonit; Tethys Petroleum; White & Case; Worley Parsons

**Official Airline:** Air Astana

**Technical Support:** Golden Telecom, CSI Kazakhstan

## The importance of KIOGE is confirmed by participation therein of the following companies:

ABB Ltd  
ABEL-PUMPEN GMBH & CO.KG  
ABE-SPECNEFTEGAS INTERINJ  
ABS  
AGIP KCO  
AGIS TEMIR  
AGR PETROLEUM/RES KAZAKHSTAN  
AIRMEEEX  
AK MACHINERY  
- VOLVO  
AKER YARD  
AKMASH HOLDING IN KAZAKHSTAN  
ALLIANZ KAZAKHSTAN  
ALLIED INTERNATIONAL  
ALLRUS (Subexhibitor of ALLWEILER)  
ALLWEILER AG  
ALMATY KIP COMPLECT  
ALMATY ELEKTROSCHIT  
ANGGERIK LAKSANA SDN. BHD.  
ANTARES GROUP  
ANTON OILFIELD SERVICES (GROUP) LTD  
APL - ADVANCED PRODUCTION AND LOADING AS  
APLISENS  
APOLLO-GOESSNITZ  
ARAM SYSTEMS  
ARGOSY TECHNOLOGIES  
Aritas Pressure Vessels Co  
ASCON KAZAKHSTAN  
ASIA TEST  
AUTOMATISATION & TECHNOLOGIES  
AZIMUT ENERGY SERVICES  
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BEIJING LIUHE GREATNESS TECHNOLOGY LTD  
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BG Kazakhstan  
BLISS ANAND PVT. LTD  
BOCH & FERNSH INC.  
BOLASHAK  
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BORKIT  
BORNEMANN GMBH  
BORRI  
BORUSAN MAKINA KAZAKHSTAN  
BRUNEL RECRUITMENT KAZAKHSTAN LLP  
BUMAR SP. R.O.O  
BURGMANN  
BYELKAMIT  
CAMERON GMBH  
CANADA EURASIA RUSSIA BUSINESS ASSOCIATION (CERBA)  
- GOVERNMENT OF ALBERTA  
- KUDU INDUSTRIES  
- MALONEY INDUSTRIES  
- SPRUNG  
- TORNADO TECHNOLOGIES  
- TOROMONT SYSTEMS  
CANAM ENGINES GmbH  
CAPITAL SAFETY GROUP EMEA  
CARBOVAC  
CASPIAN PIPELINE CONSORTIUM  
CEW (ASIA) CO., LTD  
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CHEVRON CORPORATION  
CHINA NATIONAL PETROLEUM CORPORATION  
CHISTYI MIR  
CIFAL Group  
CONFIND  
CONSOLIDATED CONTRACTING ENGINEERING &  
PROCUREMENT S.A.L.  
CONSTRUCTION CONSUMABLE SUPPLIER  
CUMMINS POWER GENERATION  
DANK  
DET NORSE VERITAS  
DHL International Kazakhstan  
DISTRILAB  
DORCE PREFABRIK  
DORMASHZAPCHAST  
DOS EL ENGINEERING  
DRESSER MASONEILAN CONSOLIDATED  
DRILLMEC SPA  
EAYUAN METAL INDUSTRIAL CO., LTD (EMICO)  
ECISGROUP  
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EFAR S.J.  
EIC  
- Advanced Sensors Limited  
- Brown McFarlane Ltd  
- Completion Products Limited  
- Foster Wheeler  
- FSC Global Ltd  
- Gas Measurement Instruments Ltd  
- Koch Chemical Technology Group Limited  
- Koso Kent Introl Limited  
- Legrand Electric Ltd  
- Rotork Controls  
- Seismic Micro-Technology Europe, Ltd.  
- Vomal International  
- Wood Group  
EIKOS  
EKSPORTFINANS ASA  
ELETECH  
ELRAS  
EMERSON Process Management / Metran  
EMPIRE KZ  
ENCE (Subexhibitor of WEPUKO)  
ENDRESS HAUSER INSTRUMENTS INTER  
ENERGOCENTRE-ASIA

ENERTECH AVIATION & MARITIME ACADEMY  
ESAB  
ESKO VOSTOK KZ  
ESMA CENTRAL ASIA  
ESS SUPPORT SERVICES  
ETD European Technology Development S.r.l.  
EURASIA PETROLEUM EQUIPMENT CO., LTD  
FACET DEUTSCHLAND GMBH  
FAIRFIELD INDUSTRIES  
FAST GROUP  
FERRAZ SHAWMUT  
FIBER GLASS SYSTEMS  
FIRCROFT ENGINEERING SERVICES LTD.  
FUHEN  
GAMMA  
Gardner Denver Nash Deutschland GmbH  
GasNEWPOINT GAS, LP  
GASTON MILLE  
GATEWAY VENTURES (CA) Ltd  
GAZ DE France  
GENERAL MOTORS KAZAKHSTAN  
GEOKEN  
GEP  
HEINZMANN GMBH & CO.KG  
HOERBIGER KOMPRESSIONSTECHNIK EUROPE SERVICES  
GMBH  
HOLLAND PAVILLION  
HONEYWELL ANALYTICS  
HYDRATIGHT  
HYDROMASH ORION  
I H S  
IMSTALCON  
INA Industrija Nafta dd  
INCOMSYSTEM  
INDUSTRIALNOE SNABJENIE  
INNOVATION NORWAY  
INPEX Holdings Inc  
INTERENG MESSTECHNIK GMBH  
INTERPIPE UKRAINE  
INVENSYS SYSTEMS FRANCE SAS  
ION  
ITECO OILFIELD SUPPLY FRANCE  
ITLS  
JOINT PIPE CORPORATION  
JUMO GMBH & CO.KG  
JV Skema Tozzi  
KAEFER ISOLIERTECHNIK GMBH & CO.KG  
KAMAZ TRADE COMPANY  
KAMO SPECTR  
KAN-BUD SP. Z O.O.  
KANEX KROHNE ANLAGEN EXPORT GMBH  
KARACHAGANAK PETROLEUM OPERATING B.V.  
KARMSUND MARITIME OFFSHORE SUPPLY AS  
KAZAKHTELECOM  
KAZAVTOBUSPROM  
KAZENERGOCABLE  
KAZENERGOUCHET  
KAZGIPRONEFTETTRANS (KGNT ENGINEERING)  
KAZGOR

KAZMUNAYGAS  
- ANPZ  
- INTERGAS CENTRAL ASIA  
- KAZAKH INSTITUTE OF OIL&GAS  
- KAZMORTRANSFLOT  
- KAZMUNAYGAS EP  
- KAZMUNAYGAS TRADE HOUSE  
- KAZMUNAYTENIZ  
- KAZROSGAS  
- KAZTRANS GAS  
- KAZTRANSOIL  
- TENIZ SERVICE  
KAZNEFTEGAZMASH  
KAZOKHOTRYBOLOVSOUZ  
KAZPETROMAC  
KAZPROMDIAGNOSTIKA  
KAZPROMPRIBOR  
KC TRADE  
KERUI PETROLEUM EQUIPMENT Co., Ltd  
KHAASSANOV LAWYERS  
KINGDREAM PLC  
KONGSBERG MARITIME  
KOWA SHOJI CO., LTD  
KRASNIJ OKTIABR  
KSP STEEL  
LAB INTERNATIONAL  
LANCASTER PETROLEUM  
LD TRAVOCEAN  
LE LAS  
LEISTRITZ PUMPEN GMBH  
LEONI KERPEN GMBH  
LHE Co., Ltd  
LIN SCAN  
LLOYDS REGISTER EMEA  
MADAS SRL  
MAERSK Oil Kazakhstan GmbH  
MAKSAYMANDARI  
MAMMOET GULF  
MAN TURBO  
MANOTHERM BEIERFELD GMBH  
MASCHINENFABRIK REINGAUSEN  
Maxwell Downhole Technology Ltd  
MI Drilling International B.V.  
MIDAS SAFETY PRODUCTS TRADING  
MOL Hungarian Oil & Gas Company  
MONENCO IRAN  
MOODY INTERNATIONAL  
MORPORT AKTAU  
MOST-T  
MOTOR SICH  
MRU MESSGERÄTE FÜR RAUCHGASE UND UMWELTSCHUTZ GMBH  
MSP-DRILEX  
MUNAYGASENGINEERING  
NATIONAL IRANIAN OIL REFINING AND DISTRIBUTION  
COMPANY (NIORDC)  
NATIONAL OILWELL VARCO  
NEDRA  
NEFTEGAZOBORUDOVANIYE PLANT  
NEFTESTROISERVICE

NETZSCH OILFIELD PRODUCTS GMBH  
NEWPOINT GAS, LP  
NIPINEFTEGAS  
NORWEGIAN PARTNERS MARINE AS  
NPP GAMMA  
NURTAS LIMITED  
OIL&GAS UKRAINE  
ORTEC  
OSCA KAZAKHSTAN  
OTO PROM/GEOSERVICE  
PELTON  
PERFECT PROMOTION GIFTS  
PETROFAC TRAINING  
PETROLEUM GEO-SERVICES  
PETROM  
PKN Orlen S.A.  
POISK  
Polish Oil & Gas Company  
PPM Systems OY  
PREFI PREFABRIK  
RADIAN  
RENSNAB  
RMG+Messtechnik GmbH  
ROSE SYSTEMTECHNIK GMBH  
RUSSIAN GROUP  
ALBATROS  
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BKE DRILLING COMPANY  
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CHTPZ GROUP  
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ENCE  
ETS-URAL  
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GAZ GROUP TRUCKS  
GAZAVTOMATIKE  
GAZOHIMIYA  
GAZPROM  
GENERATION, INDUSTRIAL GROUP  
GIPROVOSTOKNEFT  
GRASYS (GAS SEPARATION SYSTEMS)  
HIGH-VOLTAGE UNION  
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MS DIAGNOSTISC  
NATIONAL ENVIRONMENTAL COMPANY  
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NEFT ROSSII  
NEFTEAVTOMATIKA  
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NEFTEGAZMASH  
NEFTEGAZMASH-TECHNOLOGY  
NEFTEPROMMASH ZAVOD  
NEOTECHNOLOGY  
NIZHEGORODSKIY MACHINE-BUILDING PLANT  
NOVOMET-PERM  
NTES NPO  
OGS  
OIL & GAS JOURNAL  
OIL AND GAS SYSTEMS COMPANY  
OIL INDUSTRY  
OIL MARKET  
OIL&GAS EURASIA  
OIL&GAS EXPISITION  
OIL&GAS TECHNOLOGIES  
OIL&GAS VERTICAL  
OIL, GAS AND BUSINESS  
OMZ NEFTEGAZOVYE PROEKTY  
OPTEC  
OZNA COMPANY  
PAKER, RESEARCH AND PRODUCTION FIRM  
PARADIGM GEOPHYSICAL  
PERGAM  
PERVOMAYSKHIMMASH - NAFTAECO  
PERVOURALSK CAR REPAIR WORKS  
PIPELINE TRANSPORT  
PIRS, DESIGN INSTITUTE FOR OIL AND GAS PROJECTS  
CONSTRUCTION AND REHABILITATION  
PMSOFT  
POZHTECHNIKA  
PRIVOD  
PROFIL-ARMA

PROMKOMPLEKTSERVIS  
 RED MOUNTAIN ENERGY  
 RIMERA  
 ROOST-95  
 ROSNEFTEMASH  
 ROSSKAT  
 ROSTRANSMASH TRADE  
 RUSGASENGINEERING  
 RUZKHIMMASH  
 SBERENERGO  
 SERVICEMONTAZHINTEGRATSIYA  
 SEVMORNEFTEGEOFIZIKA  
 SFERA NEFTEGAZ  
 SIBERIA TRAILER  
 SIBGEOFIZPRIBOR  
 SIBNEFTEAVTOMATIKA  
 SIBSAC  
 SLANT  
 SPECIAL DESIGN BUREAU FOR SEISMIC  
 INSTRUMENTATION  
 STC GEOSTAR  
 STEKLONIT  
 STROYDORMASH  
 STROYRESURS  
 STROYTRUBNADZOR-SERVICE  
 SYSTEM  
 TAIF-NK  
 TECHNOVEK  
 TECHSOVET INDUSTRIAL MAGAZIN  
 TERRITORY NEFTEGAS  
 TIAL, THERMOSHRINKABLE INSULATING MATERIALS  
 TMK  
 TNG-GROUP  
 TRANSNEFT  
 TYAZHPROMARMATURA  
 TYUMEN REGION  
 TYUMENIIGIPROGAZ  
 UFA ENGINE INDUSTRIAL ASSOCIATION  
 UFAGIDROMASH  
 UNITED METALLURGICAL COPMANY  
 URALGRIT  
 URALNEFTEMASH  
 URALTECHNOSTROY CORPORATION  
 URALTRUBOSTAL  
 VOLGABURMASH  
 VSMPO-AVISMA  
 ZAPSIBGAZPROM  
 ZARUBEZHNEFT  
 ZAVODOUKOVSKY ENGINEERING WORKS  
 ZIRAX  
 ZLATOUST METALCONSTRUCTION PLANT  
 S2M  
 SACCAP  
 SAFAR OILFIELD SERVICES  
 SAGA ITALIA  
 SAGA TERMINAL LOGISTICS  
 SAGA-PCE Pte Ltd  
 SAIPEM  
 SALZGITTER MANNESMANN INTERNATIONAL GMBH  
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 SHANDONG RONGLI PETROLEUM MACHINERY CO.,LTD  
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 SINOMETAL INDUSTRY EQUIPMENT AND TECHNOLOGY  
 COMPANY LIMITED  
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 SULZER PUMPS Ltd  
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 SWAGELOK London  
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 TECHSNABELECTRICS  
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 TENARIS  
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 THALES  
 ThyssenKrupp GFT Bautechnik GmbH  
 TIANJIN LILIN PETROLEUM MACHINERY CO., LTD  
 TMS/TÜFEKÇIOĞLU FORMWORK & SCAFFOLDING SYSTEMS  
 TOPAN  
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 TRANZIT PLUS  
 TRUBOCOMPLECT  
 TURKUAZ MACHINERY  
 TYAZHPRESSMASH KAZAKHSTAN  
 TYCO VALVES & CONTROLS DISTRIBUTION  
 VALLOUREC MANNESMANN OIL & GAS GERMANY GMBH  
 Viar Valvole S.r.l.  
 VIMEC SRL  
 WATERECOFILTER  
 WEATHERFORD  
 - Aguatic  
 - Clearwater  
 - GIS  
 - NGKS  
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 WOMA  
 WORLD EXPO INTERNATIONAL LTD.  
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 YANTAI JEREH PETROLEUM EQUIPMENT & TECHNOLOGIES  
 CO., LTD  
 YOKOGAWA ELECTRIC  
 YXLON INTERNATIONAL GMBH  
 ZORYA-MASHPROEKT

## KIOGE OIL & GAS JOB FAIR PARTICIPANTS:

- Agip KCO
- Brunel
- Fircroft
- Karachaganak Operating Company BV (KPO)
- Bolashak
- KazMunaiGas NC JSC
- KazMunaiTeniz
- KazMunaiGas E&P JSC
- MAERSK Oil Kazakhstan GmbH



## KIOGE 2008 FACT SHEET:

### Area

Total net exhibition area, sq. m	10,372
Total gross area, sq. m	19,259

### Exhibitors

Exhibitors with stands	468
Job Fair participants	9
Indirect participants	26
Total exhibitors	503

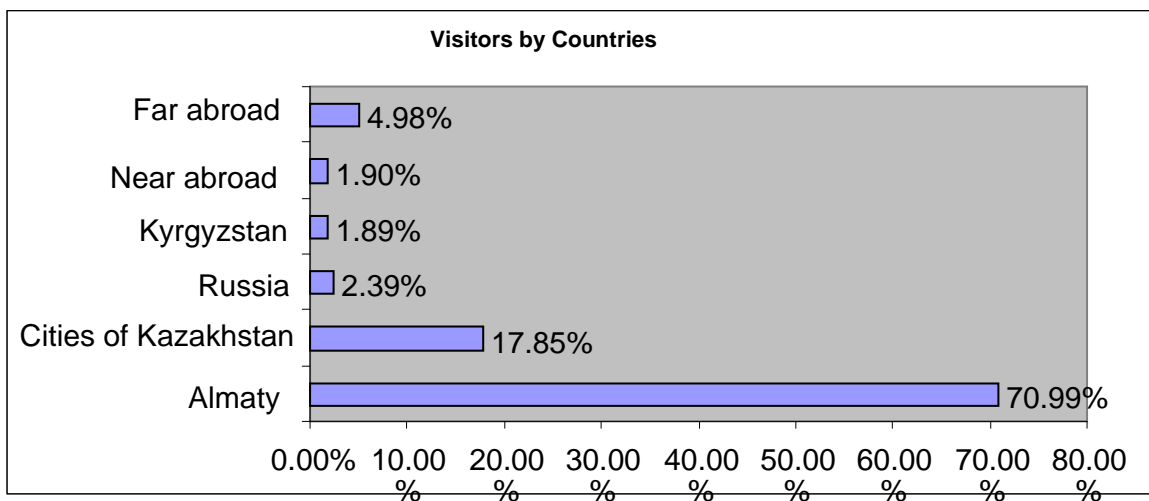
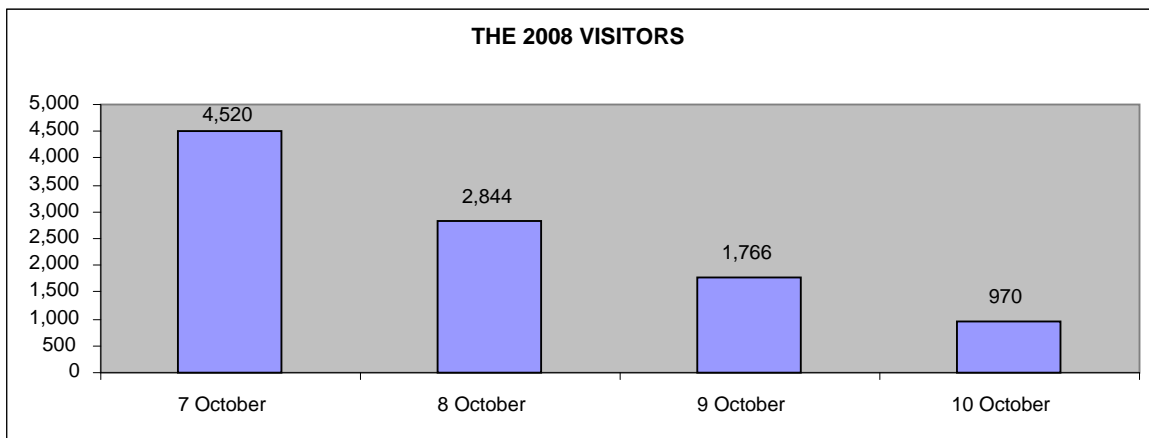
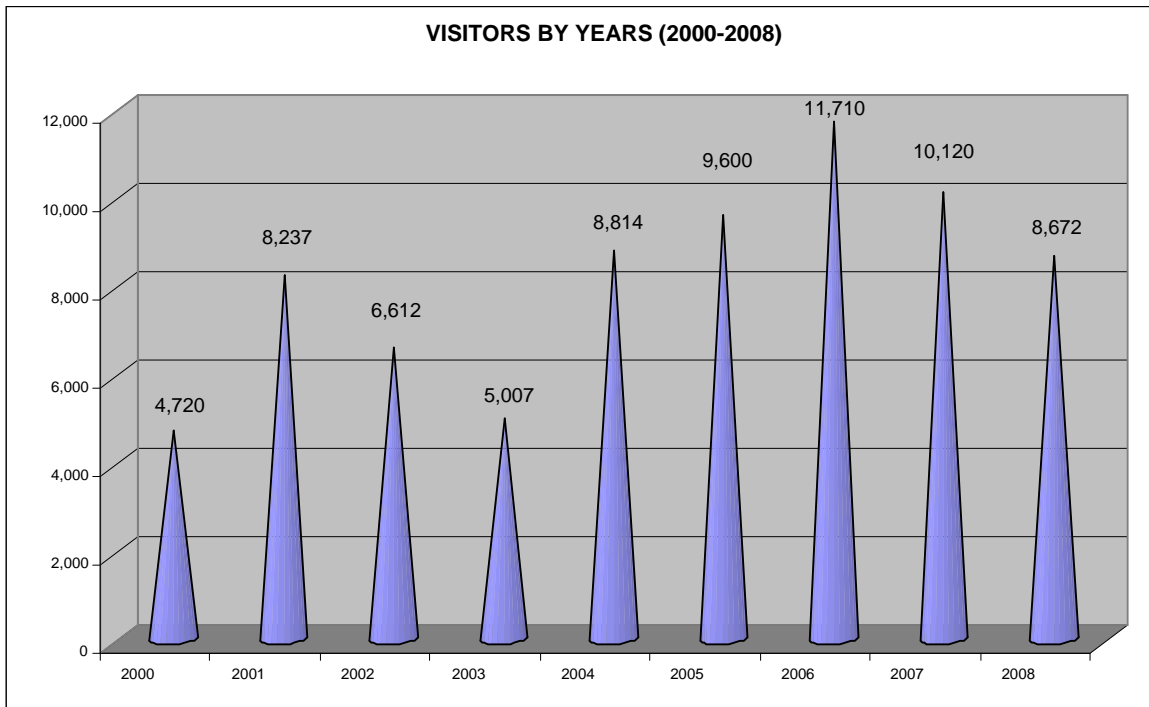
### Visitors

Total visits	8,672
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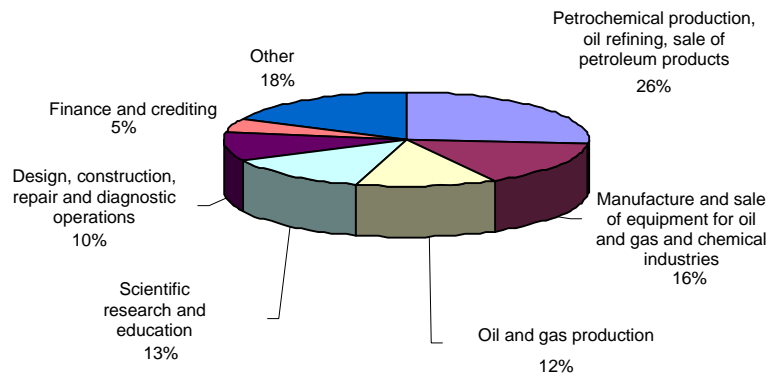
## THE LIST OF PARTICIPATING COUNTRIES:

- |               |                 |                    |
|---------------|-----------------|--------------------|
| 1. Austria    | 11. India       | 21. Poland         |
| 2. Azerbaijan | 12. Iran        | 22. Romania        |
| 3. Belarus    | 13. Israel      | 23. Russia         |
| 4. Belgium    | 14. Italy       | 24. Slovakia       |
| 5. Canada     | 15. Japan       | 25. South Korea    |
| 6. China      | 16. Kazakhstan  | 26. Spain          |
| 7. Denmark    | 17. Malaysia    | 27. Turkey         |
| 8. Egypt      | 18. Netherlands | 28. Ukraine        |
| 9. France     | 19. Norway      | 29. United Kingdom |
| 10. Germany   | 20. Pakistan    | 30. United States  |

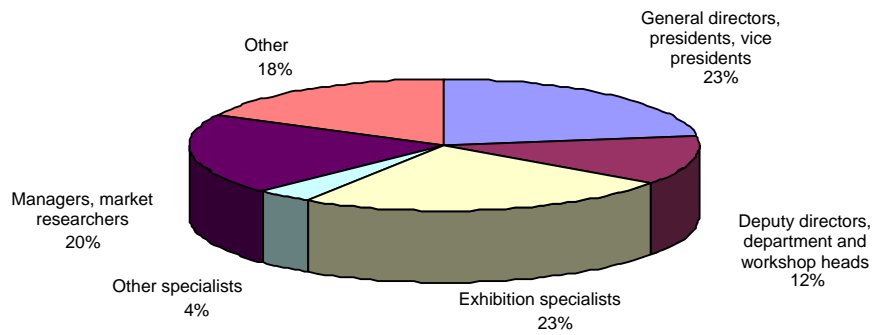
# POLLING OF VISITORS:



## BUSINESS DOMAIN OF VISITORS

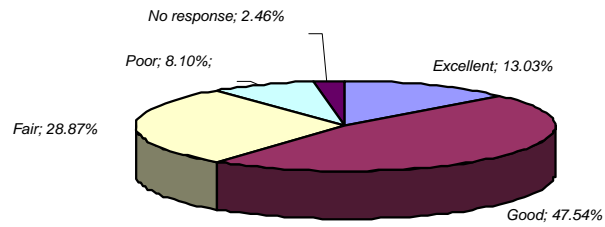


## OFFICIAL STATUS OF VISITORS

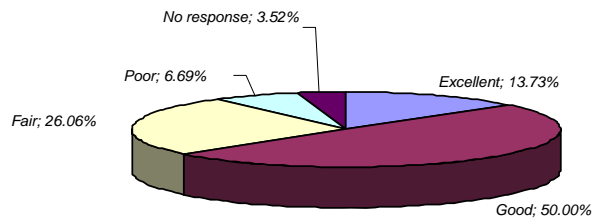


## POLLING OF EXHIBITORS:

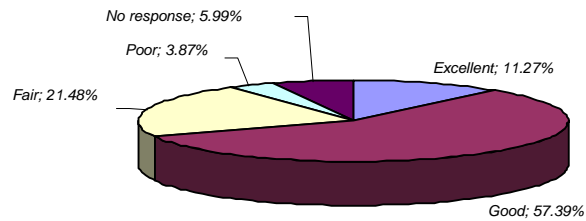
How would you evaluate the number of professional visitors to your stand?



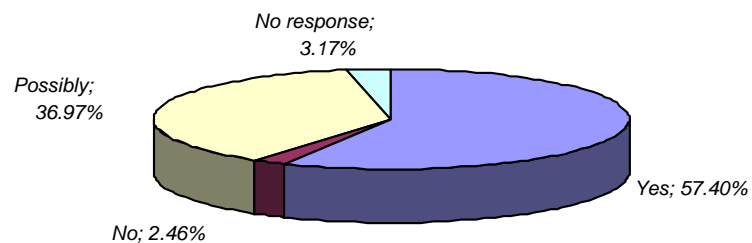
How would you evaluate the quality of professional visitors to your stand?



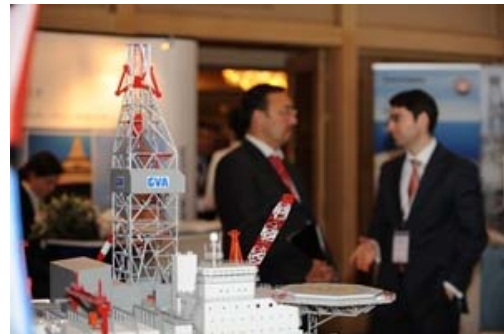
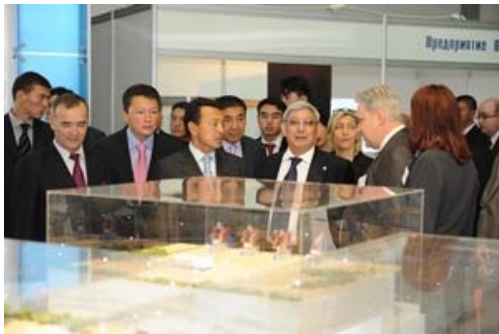
How would you evaluate the general result of your participation in the exhibition?



Is your company planning to take part in KIOGE 2009?



# PHOTO GALLERY:



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